



Converged Access Partners with Cascade Telecommunications to Optimize Converged Application Performance for SMBs

Partnership to Expand Distribution of Application Performance Control Solutions

BEND, OR — July 26, 2007 — Converged Access Inc., the leader in delivering guaranteed application performance control for converged VoIP, data and video applications, today announced that it has partnered with Cascade Telecommunications, an industry leader in telecommunications. The partnership will allow SMBs to take advantage of best-of-breed proactive application performance management and control solutions in order to achieve toll-quality VoIP performance, guaranteed business-critical data application performance, and optimum converged application performance.

With thousands of customers spread across Central Oregon, Cascade Telecommunications has emerged as a leading provider in the advancement of convergent technology applications. The partnership with Converged Access will offer customers a unique approach to providing QoS for converged networks through a complete line of Intelligent Application Performance Control Solutions. Cascade Telecommunications will now be able to provide: the Converged Traffic Manager (CTM) for optimized IP application performance and WAN efficiency; the Converged Access Point (CAP), an all-in-one converged access device; the CTX 600 VoIP Accelerator for affordable toll-quality VoIP performance, and the Centralized Policy Manager (CPM) for centralized QoS policy management with adaptive adjustments to network conditions.

“Our SMB customers are making a strategic commitment to convergence in order to lower costs and increase business efficiencies, but have found

that the path to convergence is not easy,” said Allan Clack, president of Cascade Telecommunications. “By working with Converged Access to offer an application performance control solution, we expect to help customers reduce costs and add new business value as data, VoIP, and video applications perform as-expected on converged IP networks.”

“As more business applications converge onto the network and as these applications become more performance sensitive, it is becoming necessary to proactively deliver application performance control,” said Paul Laracy, VP, channel sales for Converged Access. “We are thrilled to work with Cascade Telecommunications, Inc. to drive market acceptance of these solutions with the ultimate goal of providing consistent, guaranteed performance for converged, business-critical IP applications.”

ABOUT CONVERGED TRAFFIC MANAGER

The Converged Traffic Manager™ (CTM) is the industry’s first application-aware performance management solution to enable the toll-quality VoIP, jitter-free IP video, and business-IP response times that are crucial to enabling the lower cost and higher value of IP convergence.

The CTM integrates best-of-breed traffic monitoring, traffic management, compression and caching with advanced application layer visibility and control to assure WAN efficiency and application performance for converging IP voice, data and video applications. It is easily deployed as a seamless overlay to an existing IP network.

ABOUT THE CONVERGED ACCESS POINT (CAP)

The Converged Access Point™ (CAP) guarantees the best possible application performance with optimal WAN efficiency and security in an affordable solution for small/remote enterprise offices supporting business-critical data, VoIP, and IP video applications. The “all-in-one” CAP platform combines advanced traffic management, firewall, routing, VoIP gateway and Wi-Fi functions in an easy-to-deploy and operate package enabling best-in-breed integration, security and performance control.

ABOUT THE CTX 600 VOIP ACCELERATOR

The CTX 600 ensures toll quality performance with robust traffic management to protect VoIP traffic and ensure optimum use of broadband bandwidth at the lowest possible cost for SMBs and remote offices. Applications are classified at wire-speed on a per flow basis so VoIP gets top priority and guaranteed bandwidth. Other data applications like e-mail and browsing are given best effort service.

ABOUT THE CENTRALIZED POLICY MANAGER (CPM)

The Centralized Policy Manager (CPM) enables centralized policy setting, reporting, distribution and control of remote Converged Access devices. With the CPM, administrators can easily optimize the performance of large-scale Converged Traffic Manager (CTM) deployments.

The CPM is the only policy-based network manager to automatically and dynamically adjust QoS policies based on current network conditions. The

CPM's Adaptive Policy Management monitors performance thresholds that can be set by application, location and user. Threshold alerts are then used to assess and automatically adjust policies based on real time network conditions. This unique feedback loop allows administrators to assess the effectiveness of policies and to fine-tune them as network and/or user needs dictate - even on the fly.

ABOUT CASCADE TELECOMMUNICATIONS, INC..

Cascade Telecommunications is locally owned and operated and is Central Oregon's business owner's first choice for over 16 years. Cascade Telecommunications goal is to provide each client a custom designed telecommunications solution that not only enhances their customer's experience, but also provides increased profitability and a competitive

advantage. Cascade Telecommunications is a single source contact for all voice, data, and video needs.

Cascade Telecommunications provides industry-leading products with Factory Certified Technicians, Sales and Customer Service Staff, to ensure customer satisfaction by maximizing system performance.

Cascade Telecommunications provides around the clock service to ensure system reliability with the mission critical nature of the telecommunications. Cascade Telecommunications offers comprehensive service 24 hours a day, 7 days a week and emergency service guaranteed within 1 hour.

For more information on Cascade Telecommunications, call 541-388-5158 or visit www.cascadetel.com.

ABOUT CONVERGED ACCESS

Converged Access is a leading innovator of WAN optimization solutions. Its unique Intelligent Application Performance Control capabilities enable optimal end-user experience and improved network efficiency for VoIP, business critical applications as well as emerging real-time and collaborative converged applications. Converged Access solutions have won numerous industry awards, including INTERNET TELEPHONY magazine's 2005 Product of the Year. Deployed by hundreds of enterprise and service provider customers around the globe, Converged Access solutions are available worldwide from Converged Access channel partners, OEM partners or directly from Converged Access. The Company is headquartered in Littleton, Massachusetts. For more information, visit <http://www.convergedaccess.com>.